



Intrepid Strategic Partner Program

Proven Technology. Trusted Relationships. Shared Growth.

Intrepid Networks Strategic Partner Program is built around a simple idea: the mission critical community is stronger when trusted technologies and partners come together to solve real mission-critical challenges.

Through mutual co-marketing, educational content, events, referrals, and coordinated outreach, we help each other reach a growing network. Intrepid alone supports over 500 agencies and installations.

This is not meant to be a logo exchange or a one-time announcement. It is a structured partnership designed to build awareness, educate the market, and generate qualified opportunities for both organizations, committed to addressing real mission-critical challenges.

Why Partner with Intrepid Networks?

Public safety is a relationship-driven market. Intrepid brings an established user community, nationwide market reach, deep mission-critical experience, a high reliability platform in operation for over 15 years and a FedRAMP High Authorized government platform powered by Intrepid Response.

The partnership is built around a shared commitment to Public Safety operations and the opportunity to bring greater value, education, and resources to the agencies we collectively serve.

Every Responder, Every Moment, Every Mission.

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Bringing Our Partnership to Market

Based on the agreed partnership plan, Intrepid Networks will support the partnership through:

- A dedicated partner landing page and joint press release
- Blog articles, thought leadership, and co-branded content
- Coordinated social-media and email campaigns
- A feature in Intrepid's quarterly newsletter, reaching 500+ agencies
- Joint webinars, product demonstrations, and virtual events
- Conference, trade-show, and regional customer-event collaboration
- Shared messaging, use cases, and sales-enablement materials
- Warm introductions, referrals, lead sharing, and coordinated sales follow-up

What Your Company Gains

Greater Market Visibility

Introduce your company to a growing community of public-safety agencies and professionals.

Increased Credibility

Build awareness alongside an established company with years of experience serving mission-critical organizations.

Thought-Leadership Opportunities

Share your expertise through content, webinars, events, and industry conversations.

Direct Industry Engagement

Connect with agencies, users, decision-makers, and other companies serving the public-safety market.

New Business Opportunities

Create additional pathways for referrals, introductions, partnerships, and qualified conversations.

Who We Partner With

We partner with companies providing technology, products, services, training, and expertise to public-safety, emergency-response, defense, and security organizations. What matters is that the companies share a commitment to helping mission-critical organizations operate more safely, effectively, and successfully. The products do not necessarily have to integrate together, some partners do not; however we expect an equal participation to our level of effort in the agreement.

Shared Mission. Greater Reach.

The strongest industry partnerships are built around shared purpose, mutual support, and a commitment to the communities they serve.

If your company serves public safety and shares our commitment to supporting agencies and the people behind the mission and you want to mutually build the community together, we want to explore what we can accomplish together.



Contact Intrepid Networks To Start The Conversation.