

You love Intrepid Response, put your experience and relationships to work, and experience what stronger communication, coordination, and situational awareness can mean for your team. That makes you more than a customer or advocate, it makes you a valued member of the Intrepid community and one of our strongest champions.

We created the Intrepid SME & Referral Partner Program to recognize the customers and public safety professionals who believe in our platform and the mission behind it. It is an opportunity to share your experience, support the wider public-safety community, and be rewarded for the time, expertise, and trust you bring.

This program is our way of saying thank you, and inviting you to help carry the mission forward.

Why Your Voice Matters?

Public safety leaders trust people who understand the realities of their work.

The Intrepid SME & Referral Partner Program exists to amplify that facet. It gives current and former customers, and trusted public safety professionals, a structured way to share what they have learned, support their peers across the country, and extend the reach of a platform they already believe in. And of course, you generate income from your assistance.

This is not a program built around scripted testimonials or sales quotas like other programs in the industry. It is built on a simple premise: the practitioners who understand this work best are the people already doing it, and their word carries more weight with a fellow commander, chief, or program manager than anything Intrepid could say on its own.

Two Ways to Participate: Choose One or Both

Subject Matter Expert

As an SME, you bring a credible, practitioner-led voice to the conversations that shape how agencies think about technology, coordination, and operational readiness. Depending on your interest and availability, that can include:

- Speaking at conferences, panels, and fireside chats alongside other public-safety leaders
- Participating in Intrepid-hosted webinars and virtual product discussions
- Contributing to podcasts, interviews, and recorded customer stories
- Supporting trade-show booth conversations and live product walkthroughs
- Joining regional networking events built around real operational use cases
- Providing input on new features based on what your team actually needs in the field

You are never asked to deliver a sales pitch. You are asked to speak from experience, and Intrepid provides the briefing, talking points, and logistical support so you walk into every engagement prepared.

Referral Partner

Sometimes the most valuable thing you can offer is a name and a warm introduction. If you know an agency leader who is frustrated with fragmented communication tools, struggling with interoperability during multi-agency response, or simply overdue for a platform that actually works the way their operations do, your input has tremendous value.

As a Referral Partner, your role stops at the introduction. You are not responsible for demos, proposals, procurement conversations, or contract negotiation, Intrepid's team owns that process from first call to signature. What you provide is trust: the credibility of a peer saying "this is worth your time," which moves a cold conversation into a warm one faster than any cold outreach could.

What You Gain

Compensation is part of this program, and we will not pretend otherwise: approved SME engagements are paid, with pre-approved travel expenses covered, and Referral Partners earn a commission when a qualified introduction converts into new business. Full terms are outlined in the Participation Agreement.

Most people who are active in this program past their first engagement will tell you the compensation is not what keeps them coming back. It is the community: staying connected to other professionals doing the same work in different jurisdictions, hearing how they solved problems you are still working through, and knowing that a conversation you had at a conference or on a webinar call helped an agency get their team home safer at the end of a shift.

Get Started

Contact your Intrepid Networks Account Manager to put you in contact with our Vice President of Partnerships. He will discuss the opportunities that fit your experience and availability, and walk through the Participation Agreement.



Contact Intrepid Networks To Start The Conversation.